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Donelan, Cleary, Wood & Maser, P. C.

ATTORNEYS AND COUNSELORS AT LAW

SUITE 850

1275 K STREET, N. W.

WASHINGTON, D. C. 20005-4078

TELEPHONE: (202) 371-9500 TELECOPIER: (202) 371-0900

March 29, 1993

Ms. Donna Searcy

Secretary

Federal Communications Commission

Washington, D.C. 20554

Re: CC Docket No. 92-77 Billed Party Preference for 0+ InterLATA Calls

Dear Ms. Searcy:

Transmitted herewith for filing on behalf of LDDS Communications, Inc. are an original and the requisite number of copies of its reply to oppositions to petition for reconsideration in the above-captioned matter. If there are any questions, please communicate directly with the undersigned.

Sincerely,

Mitchell F. Brecher

**Enclosures** 

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# Before the FEDERAL COMMUNICATIONS COMMISSION Washington, D.C. 20554

FEDERAL COMMUNICATIONS COMMISSION OFFICE OF THE SECRETARY

In the Matter of		
Billed Party Preference for 0+ InterLATA Calls	) CC Docket No. 9 ) Phase I	)2-77

# REPLY TO OPPOSITIONS TO PETITION FOR RECONSIDERATION OF LDDS COMMUNICATIONS, INC.

LDDS Communications, Inc. ("LDDS"), by its attorneys, pursuant to Section 1.429(g) of the Commission's rules, <sup>1</sup> hereby replies to the oppositions to its petition for reconsideration filed in the above-captioned proceeding, and states as follows:

As a provider of interexchange telecommunications services, including operator-assisted calling services, LDDS and its affiliated companies have been harmed by the anticompetitive conduct engaged in by the American Telephone and Telegraph Company ("AT&T"), including the confusing and misleading information disseminated by it to consumers in connection with the distribution and marketing of millions of calling cards in the Card Issuer Identifier ("CIID") format. For that reason, LDDS supported the Commission's proposal to require issuers of such ostensibly "proprietary" calling cards either to limit use of those cards to access code dialing or to allow those cards to be validated and accepted by other carriers on a nondiscriminatory basis. Unfortunately, the Commission declined to adopt its own 0+ Public Domain proposal.<sup>2</sup> On January 11, 1993, LDDS petitioned the Commission for reconsideration of its decision not to adopt 0+ Public Domain. In its petition for reconsideration, LDDS demonstrated several reasons why the CIID Card Decision should be reconsidered. Specifically, it showed that the failure to implement 0+ Public Domain would

<sup>1 47</sup> C.F.R. § 1.429(g).

Billed Party Preference for 0+ InterLATA Calls (Report and Order and Request for Supplemental Comment), 7 FCC Rcd 7714 (1992) ("CIID Card Decision").

enable AT&T to continue to enjoy the competitive benefits of its own wrongful CIID card marketing practices and confusing and misleading card usage instructions. It further demonstrated that the so-called "proprietary" cards were not truly proprietary since access to the CIID card data base was available to hundreds of companies chosen by AT&T. Moreover, LDDS demonstrated that the Commission's decision not to impose any validation access obligations on the card issuer was irreconcilable with its previous decision in Docket No. 91-115 that access to a common carrier's validation data base is both a communication service within the meaning of Title I of the Communications Act and a common carrier service within the ambit of Title II of the Act. Finally, LDDS explained why the customer inconvenience and competitive inequities which already had resulted from the unrestrained proliferation of CIID cards would not be remedied by the customer education requirements imposed on AT&T by the Commission. Several parties have opposed LDDS's reconsideration petition. This reply shall be limited to refuting several of the substantive objections to LDDS's petition raised by its opponents.

# I. AT&T HAS PROVIDED NO BASIS FOR DISTINGUISHING ITS VALIDATION OBLIGATIONS FROM THOSE OF OTHER COMMON CARRIERS BASED UPON THE COMMISSION'S VALIDATION ORDER

In its <u>Validation Order</u><sup>3</sup>, the Commission concluded that access to local exchange carrier (LEC) validation data is both a communications service and a common carrier service, and that, as such, common carriers must make that access available in accordance with the statutory requirements applicable to all common carrier services in Title II of the Act. In its petition for reconsideration, LDDS applied the identical Title I and Title II analyses to IXC validation access as the Commission itself, only six months prior to the <u>CIID Card Decision</u>, had applied to LEC validation access. Applying the same factors, LDDS reached the same

Policies and Rules Concerning Local Exchange Carrier Validation and Billing Information for Joint Use Calling Cards (Report and Order and Request for Supplemental Comment), 7 FCC Rcd 3528 (1992).

conclusion: access to a common carrier's validation data base is both a communication service and a common carrier service.<sup>4</sup>

Now AT&T purports to "refute" that analysis by asserting that LECs in general, and the Bell Operating Companies (BOCs) in particular, have independent obligations since they provide "monopoly access service." That assertion is unsupported and unsupportable. Contrary to AT&T's suggestion, nothing in the Commission's analysis of validation access set forth in the Validation Order supports a conclusion that the equal access requirements of the Modification of Final Judgment or any other "independent non-discrimination obligations" bore any relevance to the Commission's Title I or Title II analyses of LEC validation data access. In determining LEC validation access to be common carriage, the Commission applied the "holding out" standard set forth by the United States Court of Appeals for the District of Columbia Circuit in NARUC v. FCC.<sup>6</sup> Under that standard, common carrier obligations are applicable where a provider is under a legal compulsion to hold oneself out or if it does so without legal compulsion. Applying that test to validation, the Commission discussed the existence of market power caused either by a shortage of alternative suppliers or customers' inability to adequately represent their interests.<sup>7</sup> Nowhere in that analysis did the Commission address equal access or any of the unidentified "independent non-discrimination obligations" referenced by AT&T. Under the "holding out" test of common carriage established in NARUC, and applied by the Commission in the Validation Order, once AT&T held out the availability of access to its CIID card data base to some carriers, it became obligated as a common carrier to make that access available on a nondiscriminatory basis to all carriers.

LDDS petition for reconsideration at 10-13. There, LDDS noted that the <u>CIID Card Decision</u> disregarded similar analyses of other commenting parties (LDDS petition at 13).

AT&T's opposition to petitions for reconsideration at 4 n. 9.

<sup>525</sup> F.2d 630 (D.C. Cir.), cert. den. 425 U.S. 999 (1976).

<sup>7</sup> Validation Order, supra at 3532.

### II. 0+ PUBLIC DOMAIN WOULD NOT REQUIRE SPRINT OR SIMILARLY SITUATED CARRIERS TO ALLOW NONDISCRIMINATORY ACCESS TO THEIR DATA BASES

In its opposition, Sprint Communications Co. (Sprint) states that LDDS's definition of 0+ Public Domain would require all issuers of proprietary calling cards either to limit use of those cards to access code dialing or allow all other carriers to validate those cards. Sprint's concern is not well-founded. Unlike AT&T, Sprint's "proprietary" calling cards are truly proprietary. Whereas AT&T permits access to its so-called "proprietary" CIID card validation data base to hundreds of companies, including all of the nation's LECs, certain international carriers, and those selected interexchange carriers with whom it has chosen to do business, Sprint does not share access to its proprietary data base with any carriers.

Application of the NARUC test of common carriage embraced by the Commission in the Validation Order would produce a different conclusion for Sprint's calling cards than for AT&T's CIID cards. Sprint has never held itself out to validate for any other carriers. Thus, it should not be subject to common carrier obligations regarding access to its calling card data base. In addition, Sprint, in contrast to AT&T, has never created either consumer confusion or competitive inequity problems by incorrectly instructing its cardholders to use 0+ access with its cards -- even from phones presubscribed to other carriers, nor has it directed consumers to destroy line-based cards which are usable with all carriers' services. For those reasons, LDDS' definition of 0+ Public Domain would not impose any requirements on Sprint or on other carriers whose calling card practices are comparable with those of Sprint.

#### CONCLUSION

As described herein, the oppositions to LDDS's petition for reconsideration provide no basis for the Commission not to reconsider its <u>CHD Card Decision</u> and to adopt its originally-proposed 0+ Public Domain policy. For the reasons discussed herein as well as those set forth in its petition for reconsideration, LDDS respectfully urges the Commission to reconsider its <u>CHD Card Decision</u> and to mandate a policy which prohibits AT&T or any other carrier which allows access to its validation data bases to any other carriers from discriminating against any carriers in the provision of that validation access service. The Commission should clarify that carriers may issue proprietary calling cards, but that once they allow those cards to be validated by other carriers, they are no longer entitled to proprietary status and that access to the card data base must be made available on a nondiscriminatory basis.<sup>8</sup>

Respectfully submitted,

LDDS COMMUNICATIONS, INC.

Mitchell F. Brecher

DONELAN, CLEARY, WOOD & MASER, P.C.

1275 K Street, N.W.

Suite 850

Washington, D.C. 20005-4078

(202) 371-9500

Its Attorneys

March 29, 1993

Even if such calling cards were available for nondiscriminatory validation, they could still be used to place calls from public phones on a 0+ basis, irrespective of which carrier is the presubscribed carrier. However, LDDS believes that, once the validation discrimination problem is remedied, the marketplace would determine whether there should be 0+ calling cards.

### **CERTIFICATE OF SERVICE**

I, Raina N. Price-Webster, do hereby certify that a copy of the attached REPLY TO OPPOSITIONS TO PETITION FOR RECONSIDERATION of LDDS Communications, Inc., which was filed with the Federal Communications Commission on March 29, 1993, has been served via first-class mail, postage pre-paid to the recipients on the attached pages.

Raina N. Price-Webster

ITS\* 1919 M Street, N.W. Room 246 Washington, DC 20554

COLLEEN BOOTHBY, DEPUTY CHIEF\*
Tariff Division, Common Carrier Bureau
Federal Communications Commission
1919 M Street, N.W.
Room 500
Washington, DC 20554

GREGORY VOGT, CHIEF\*
Tariff Division, Common Carrier Bureau
Federal Communications Commission
1919 M Street, N.W.
Room 518
Washington, DC 20554

JAMES D. SCHLICHTING\*
Chief of Policy & Program Planning
Federal Communications Commissions
1919 M Street, N.W.
Room 544
Washington, DC 20554

ALBERT H. KRAMER
ROBERT F. ALDRICH
Keck, Mahin & Cate
1201 New York Avenue, N.W., Penthouse Suite
Washington, DC 20005-3919
Counsel for American Public Communications Council

JAMES R. YOUNG JOHN M. GOODMAN Bell Atlantic Telephone Companies 1710 H Street, N.W. Washington, DC 20006

MARTIN A. MATTES
RICHARD L. GOLDBERG
Graham & James
One Maritime Plaza, Suite 300
San Francisco, CA 94111
Counsel for California Payphone Association

CHERYL A TRITT, CHIEF\*
Common Carrier Bureau
Federal Communications Commission
1919 M Street, N.W.
Room 500
Washington, DC 20554

BARBARA ESBIN\*
Common Carrier Bureau
Federal Communications Commission
1919 M Street, N.W.
Room 518
Washington, DC 20554

GARY PHILLIPS\*
Office of Policy & Program Planning
Federal Communications Commission
1919 M Street, N.W.
Room 544
Washington, DC 20554

FRANCINE J. BERRY
MARK C. ROSENBLUM
PETER H. JACOBY
RICHARD H. RUBIN
American Telephone & Telegraph Company
295 N. Maple Ave., Room 3244J1
Basking Ridge, NJ 07920

FLOYD S. KEENE MICHAEL S. PABIAN Ameritech Operating Companies 2000 W. Ameritech Center Dr., Rm. 4H76 Hoffman Estates, IL 60196-1025

WILLIAM B. BARFIELD RICHARD M. SBARETTA HELEN A. SHOCKEY BellSouth Telecommunications, Inc. 1155 Peachtree Street, N.W. Suite 1300 Atlanta, GA 30367-6000

RANDOLPH J. MAY
DAVID A. GROSS
ELIZABETH C. BUCKINGHAM
Sutherland, Asbill & Brennan
1275 Pennsylvania Avenue, N.W.
Washington, DC 20004-2404
Counsel for Capital Network System, Inc.

JEAN L. KIDDOO
ANN P. MORTON
Swidler & Berlin
3000 K St., N.W., Suite 300
Washington, DC 20007
Counsel for Cleartel/Com Systems, Zero Plus Dialing,
Inc.

RONALD J. BINZ, DIRECTOR
Office of Consumer Counsel
Colorado Office of Consumer Counsel
1580 Logan Street, Suite 700
Denver, CO 80203

GENEVIEVE MORELLI
Vice-President and General Counsel
Competitive Telecommunications
Association
1140 Connecticut Avenue, N.W., Suite 220
Washington, DC 20036

RICHARD E. WILEY
DANNY E. ADAMS
Wiley, Rein & Fielding
1776 K Street, N.W.
Washington, DC 20006
Counsel for Competitive Telecommunications
Association

JOHN A. LIGON, ESQ. Law Offices of John A. Ligon 128 Mount Hebron Road P.O. Box 880 Upper Montclair, NJ 07043 Counsel for ComTel Computer Corporation ELLYN ELISE CRUTCHER
Counsel for Consolidated Communications
Operator Services, Inc.
121 S. 17th Street
Mattoon, IL 61938

GAIL L. POLIVY GTE Service Corporation 1850 M Street, N.W. Suite 1200 Washington, DC 20036 GREG CASEY JANE A. FISHER International Telecharge, Inc. 6707 Democracy Blvd. Bethesda, MD 20817

BRAD MUTSCHELKNAUS
Wiley, Rein & Fielding
1776 K Street, N.W.
Washington, DC 20006
Counsel for International Telecharge, Inc.

JUDITH ST. LEDGER-ROTY MICHAEL R. WACK Reed Smith Shaw & McClay 1200 18th Street, N.W. Washington, DC 20005-3919 Counsel for Intellicall, Inc.

MITCHELL F. BRECHER
Donelan, Cleary, Wood & Maser, P.C.
1275 K Street, N.W.
Suite 850
Washington, DC 20005-4078
Counsel for PhoneTel Technologies, Inc.

MARY J. SISAK DONALD J. ELARDO MCI Telecommunications Corporation 1801 Pennsylvania Avenue, N.W. Washington, DC 20006

STEVEN E. WATKINS DAVID COSSON National Telephone Cooperative Association 2626 Pennsylvania Ave., N.W. Washington, DC 20037 DOUGLAS N. OWENS Law Offices of Douglas N. Owens 4705 16th Avenue, N.E. Seattle, WA 98105 Counsel for Northwest Pay Phone Association AMY S. GROSS NYCOM Information Service 2701 Summer Street Suite 200 Stamford, CT 06905

LEE FISHER
JAMES B. GAINER
ANN E. HENKENER
Public Utilities Commission of Ohio
180 East Broad Street
Columbus, OH 43266-0573

JAMES P. TUTHILL NANCY C. WOOLF THERESA L. CABRAL Pacific Bell and Nevada Bell 140 New Montgomery St., Rm. 1523 San Francisco, CA 94105

RICK L. ANTHONY Quest Communications Corporation 6600 College Boulevard Suite 205 Overland Park, KS 66211

JAMES E. TAYLOR RICHARD C. HARTGROVE JOHN PAUL WALTERS, JR. Southwestern Bell Telephone Company 1010 Pine St., Rm. 2114 St. Louis, MO 63101

MARGOT SMILEY HUMPHREY Koteen & Naftalin 1150 Connecticut Avenue, N.W. Washington, DC 20036 Counsel for TDS Telecommunications Corp.

LAWRENCE E. SARJEANT RANDALL S. COLEMAN U.S. West Communications, Inc. 1020 19th Street, N.W. Suite 700 Washington, DC 20036 PATRICK A. LEE
EDWARD E. NIEHOFF
WILLIAM S. BALCERSKI
NYNEX Telephone Companies
120 Bloomingdale Road
White Plains, NY 10605

JAMES L. WURTZ
Pacific Bell and Nevada Bell
1275 Pennsylvania Avenue, N.W.
Washington, DC 20004

WILLIAM STEIMEL, JR. Fish & Richardson 601 13th Street, N.W. 5th Floor North Washington, DC 20005 Counsel for Pilgrim Telephone, Inc.

LARRY MORELAND c/o Caterpillar, Inc. SDN Users Association, Inc. 600 W. Washington, St., AD341 East Peoria, IL 61630

LEON M. KESTENBAUM JAY C. KEITHLEY H. RICHARD JUHNKE Sprint Corporation 1850 M Street, N.W. 11th Floor Washington, DC 20036

W. AUDIE LONG KENNETH F. MELLEY, JR. U.S. Long Distance, Inc. 9311 San Pedro Suite 300 San Antonio, TX 78216

MARTIN T. MCCUE LINDA KENT United States Telephone Association 900 19th Street, N.W. Suite 800 Washington, DC 20006-2105 GLENN B. MANISHIN Blumenfeld & Cohen 1615 M Street, N.W. Suite 700 Washington, DC 20036 Counsel for Value-Added Communications

MARTIN GREYTOK ROBERT W. GEE KARL RABAGO Public Utility Commission of Texas 7800 Shoal Creek Blvd., Suite 400N Austin, TX 78759

RANDALL B. LOWE
JOHN E. HOOVER
Jones, Day, Reavis & Pogue
1450 G Street, N.W.
Washington, DC 20005-2088
Counsel for One Call Communications, Inc.
d/b/a OPTICOM

BOB F. MCCOY JOSEPH W. MILLER WilTel, Inc. One Williams Center Suite 3600 P.O. Box 2400 Tulsa, OK 74102

PAUL C. BESOZZI
Besozzi & Gavin
1901 L Street, N.W.
Suite 200
Washington, DC 20036
Counsel for Polar Communications Corporation